

Sound Familiar...

- ◆ They really like your proposal and acknowledge that it is a good fit to enhance productivity. However, due to tough economic times the funding is not available.
- ◆ You are at the final stages of customer acceptance. BUT WAIT! They want to make some small adjustments to their telecom services. The carrier says, “We also offer that solution” delaying your sale assuming you get it at all.
- ◆ Your team is on-site and ready. The customer has scheduled you a window of time for implementation. Everything should be set, right? Nope! The carrier missed a critical portion of their order and neglected to inform anyone. Sorry.
- ◆ Your customer has been down since noon on Friday. The carrier finally calls back at 3:00 stating the problem is not on the network side. So, you dispatch a tech to their site and find their system looks fine. Now the finger-pointing begins!

...Introducing Orion Communications

The team at Orion has focused on maximizing voice, data, internet and cellular services for the past 15 years! As a trusted representative for all major carriers, our customers are guaranteed a comprehensive view of the many available solutions without the hassle of managing multiple contacts. The most effective network design can be simplified to a single carrier or delivered through multiple vendors, offering diversity and redundancy.

What's in it for you?

In the past 3 years, we have saved our customers over \$4,000,000 at an average of 28% on their monthly telecom bills. We have noticed many organizations use the newly found

money to fund their much needed, overdue projects. By involving us, you can offer the customer a more comprehensive solution, eliminating the need for them to “look around” at your competition. Our systematic approach to project management and our on-going support services will guarantee that your project goes smoothly from start to finish.

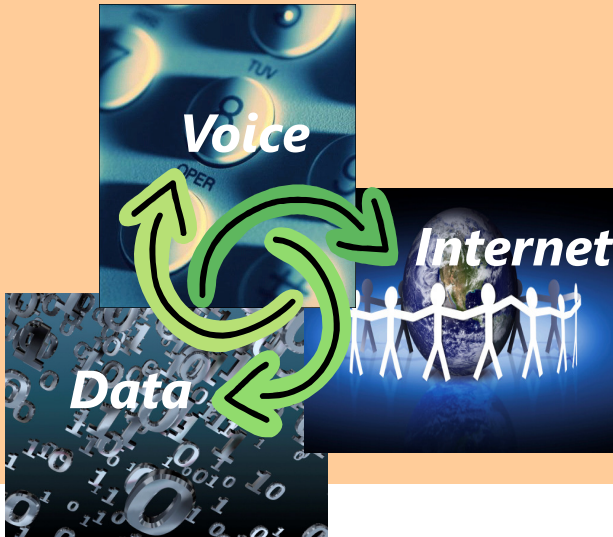
Increase Sales...Reduce Costs...Achieve ROI... Relieve Headaches...

CALL ORION!

“Your Cure for the Common Carrier”

Partnership Program

Network Services



Orion Communications supports all of the main carriers offering creative, cost effective network solutions that address both the short and long term business objectives of our customers.

- Local Business Lines
- Long Distance
- DSL
- Cellular
- Dedicated Circuits
- Fiber Optics
- SIP Trunking
- Wireless Data
- ISDN PRI
- Dedicated Internet
- Cable
- MPLS
- Centrex
- Frame Relay
- Cellular Data
- Integrated Access

Why Orion Communications?

Increased Profit:

You don't have to cut your profit margin just to close a deal. Our creative approach to telecom solution design will reduce the related operating expenses. These savings can be redirected to your project, accelerating their ROI.

Time Saved:

Your team does not need to wait on hold with the telephone company in attempt to get issues resolved. Instead, let us fix their problems, often before they impact projects at all.

More Opportunities:

Orion specializes on solutions outside the walls of our customers. When projects involve areas that we don't support, we want to direct our

Your Cure for the Common Carrier

Communications services are critical everyday, not just when it comes time to renegotiate contracts. Not only does Orion have a proven track record of reducing telecom expenses by an average of 28% but more importantly, we are there to ease the process. When the customer has a billing issue, we fix it. When the customer is experiencing a service outage, we get them up and running. Even when the customer has a question about their services, we get them the answer.

Knowing that the only thing consistent in business is change, Orion has developed an entire suite of services allowing us to be a continuous resource. Our objective is to help customers manage telecom so they can focus on their overall business objectives!

Support Services

- Cost Reduction
- On-Going Support
- Relocation Projects
- Business Continuity
- Contract Administration
- Trouble Ticketing
- Billing Reconciliation
- Inventory Management
- Carrier Analysis

ORION Communications, Inc

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