

“Your Cure for the Common Carrier”

Cost Savings

One key challenge facing every organization is how to cut expenses without sacrificing customer service or business productivity. Knowing that every dollar counts, Orion introduces **teleSAVE**; a systematic approach to reduce telecom expenses.

- Average 28% Cost Reduction
- Credits for Past Over Billing
- Telecom Bill Consolidation
- Review of Contract Obligations
- Analyze Telecom Carrier Options

On-Going Support

Are you looking to grow margins, shrink costs and increase productivity? Let Orion Communications help; **teleTRACK+** is a solution focused on us supporting your telecom services as a compliment to your team.

- Trouble Ticketing
- Bill Review and Reconciliation
- Moves/Adds/Changes
- Contract Management
- Single Point of Contact

Network Services

Orion Communications supports all major carriers providing creative, cost effective solutions that address both short and long term business objectives of our customers.

- SIP Trunks
- Cable
- Local Lines
- Long Distance
- T-1's
- MPLS
- ISDN PRI
- DSL
- Internet
- Cellular

Strategic Services

Orion can be your one stop shop for all your telecom solutions. We know that changing telecom services can be a confusing and complex process. Orion is here to help!

- Relocation Planning
- VoIP Assessment
- Project Management
- Business Continuity
- Technology Reviews

We're about the **PROCESS...**

Orion has developed a systematic approach to evaluate and implement voice, data, Internet and cellular services that is second to none!

Far too often, line charges and usage rates are the only criteria used to measure the value of communications. Although cost reduction will always be a priority, other elements should be considered to convert your telecom services into an asset for your organization. Our goal is to deliver the most cost effective solution that provides the greatest flexibility and functionality to meet your short and long term telecom needs.

How we do it:

Assess your current environment

- Document current service inventory and usage
- Identify contract obligations and liabilities
- Understand your critical business objectives
- Categorize key decision criteria

Personal solution design

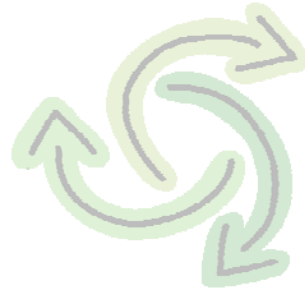
- Evaluate carrier solutions and technologies
- Generate respective pricing structures
- Compare solution costs with the added benefits
- Gap analysis between current and proposed solutions

Project planning and implementation

- Design a plan for smooth transition
- Order generation and supervision
- Management of third party vendors
- Testing of new services

Project closure

- Disconnection of old services
- Review and reconcile telecom billing errors
- Document final inventory of services



...and the **PEOPLE!**

Why trust your communications services to anyone but the best?

Our team at Orion Communications has been helping businesses manage their telecom for over 15 years. We have the expertise to design, implement, and manage all your needs. We understand the complexity of the telecom marketplace; providing you the guidance and support you deserve.

Are you tired of:

- Sales reps not listening and selling unnecessary products?
- Proposals that do not match your business needs?
- Calls not being returned to answer your questions?
- The finger pointing, common to the telecom industry?
- Your telecom provider not seeing the big picture?
- Not having someone accountable to the end result?

If this sounds all too common, then it is time for change. It is time for a fresh perspective and a partner that works to meet your business objectives. It is time to call Orion!